## St John's Music Band Instrument Rentals

- For over 100 years, we have met the needs of band programs across Canada. St. John's Music has top of the line repair facilities and certified trained music education specialists. You will find only quality in our instruments and service.
- Our rental program is catered specially to beginner band students. If your son or daughter has previous experience in band music and is looking to upgrade their playing, come visit the store or visit us online to see our stock of Intermediate and Professional level band instruments.
- We rent high-quality brands known for their great sound, ease of playing and durability. We are also the authorized Yamaha dealer for Alberta. Most of our rentals are Yamaha brand. Yamaha instruments are recognized worldwide to be the highest standard in the industry.
- We offer a combined Rent & Rent-to-Own Program. What that means for you is 3 things:
  - You can rent this instrument, month-to-month, until you return it or you buy it. <u>As soon as you don't want to rent, you can bring it back to the store and stop your next payment.</u>
  - Your rental payments are passively going toward the purchase price of your rental instrument, plus interest. If you rent long enough, it will be paid off and you will own it.
  - Also, if you rent for awhile and decide you want to buy your rental instrument, you are able to pay off the remaining balance and own it at your convenience.
- The best thing about this program, is that you don't have to worry about your future plans for this instrument, or for music lessons at all. You can decide down the road what you wish to do with the instrument and there are no issues with changing your mind.

### RENTAL INSTRUMENT PLANS

- New, guaranteed Yamaha
  - This is the best option to get your child equipped for success in school band with the highest quality and best condition instrument available.
  - All New Yamaha rentals come with our enhanced maintenance plan included in the price
  - Quantity is limited.

# Premium Used

- Our Premium Used instruments will look and operate great, but may have some scratches or dents. They will usually require only regular yearly maintenance.
- Every used instrument undergoes a comprehensive repair check-up and is fully sanitized.
- Our Enhanced Maintenance Plan is a Must-Have for all young musicians. For only \$4.50 plus tax per month we give you complete peace of mind. This package covers all necessary maintenance or accidental damage of the instrument plus our no deductible insurance against loss due to fire or theft. This is an opt-in charge, but it is highly recommended for all rentals.

**ADD-ONS** 

One repair alone can cost between \$60-80! The enhanced maintenance plan is well worth it!

Brian Cole, Music Education Sales Representative, 403-921-2921 brian.cole@stjohnsmusic.com

- We offer St John's Music Starter Kits, which include a care kit catered to each instrument, allowing the player to keep their instrument clean and in top playing condition, plus a quality folding music stand. These are available through the Online Rental Sign-Up.
- If you are playing a woodwind instrument that needs reeds (clarinet, saxophone, oboe, bassoon), we have reeds available through the Online Rental Sign-up program. Most reeds can last at most 1 month of regular playing- stock up early and you'll be prepared for the year.

### **ONLINE ORDERING**

 To sign up for Rentals, please visit https://www.stjohnsmusic.com/rentals/ and click the banner near the top that says Rent Online. Follow the step-by-step process and you'll be done in no time.

We require a VISA/Mastercard/American Express, driver's license, and email for all rental agreements. <u>VISA Debit Cards will NOT work</u>, we need true Credit Cards. If you would prefer to pay with a chequing account, please call the store at 403-265-6300 for more details.

You can also choose to have the instrument shipped to your house right away, but you will be charged a shipping fee for this service.

### **DEADLINES**

- The deadline to sign up to have your instrument delivered to the school for free, is Monday September 16<sup>th</sup> 2024.
- Instruments will be delivered to the school on Thursday September 19<sup>th.</sup>

If you submit the online rental form later than September 16th, you must pick up the instrument from the store.

All DMC band students must have an instrument by October 1st!

# 3. Instrument & Program

Rent or Rent to Own Monthly Plan - it's your choice. On all of our monthly programs, the principal portion of all your rental payments is applied to the purchase price of your instrument. If you should choose to return the instrument, your agreement will be cancelled and all payments will be treated as rent. Interest is included on all monthly payments. For purchase inquiries please contact us at <a href="mailto:info@stjohnsmusic.com">info@stjohnsmusic.com</a>

# Program ? New Yamaha Used Next Level Instrument & Plan Please purchase a box of reeds if renting a clarinet Optional Items ? #2.5 Rico Royal Box of 10 Reeds - \$26.95 Starter Kit (Music Stand & Cleaning Kit) - \$34.95

Metronome/Chromatic Tuner - \$39.99

# 4. Delivery

# **Delivery Options?**

- O Process and Rent Now Pick Up at Store \$0.00
- Process and Rent Now Ship to Home \$30.00

Select these two
options! Submit your
rental by September 16
to have it delivered
DIRECTLY to DMC! You
do not need to go to the
store!

# Select a Store

- 700 58th Avenue S.E. Calgary, Alberta
- 10452 Mayfield Road Edmonton,
   Alberta